



(AP) - Celebrities Cybill Shepherd and James Garner are plugging beef in a series of television and magazine ads with the slogan "Beef. Real food for real people."

The \$30 million advertising campaign began appearing Thursday.

In the ads, the performers suggest diminutive three-ounce cuts of beef with fewer than 200 calories, says Robert Rebholtz, an Idaho cattle grower and promotion chairman for the Chicago-based Beef Industry Council. The California Beef Council also helped create the campaign.

'Beef is a different product than we had 25 years ago," Rebholtz said.
"It's a lot leaner. We need to get that across, and let consumers know we've finally responded to what they've been asking for.'

The campaign is "something w should have done a long time ago," he said.

Three-ounce servings might seen awfully small to die-hard beef eaters but they make sense to others, said Jane Anderson, executive director o the California Beef Council. One o the print ads shows pieces of bee used as an ingredient, along with ricand vegetables, in a stir-fry dish.

Shepherd prepares a hamburger is her TV commercial, and Garne makes a beef kabob.

"We knew we wanted to use celeb rities, and Shepherd and Garner ardefinitely fashionable, contempo rary, popular people," said Karei Christensen, account supervisor a the San Francisco office of Ketchun Advertising, the campaign's creator

## Music publishers seeking new talent

The January meeting of the Los Angeles Music Publishers' Forum will discuss the subject of "New Age Publishing - Pioneering the Old Frontier," and how publishers are responsible for developing talent.

The gathering, set for Tuesday at Hollywood's Continental Hyatt Hotel, will feature such speakers as attorney Jay Cooper, personal manager Ned Shankman, MCA Music creative services director Carol Ware MCA Music writer/producers Car Sturken and Evan Rogers, Almo/Irv ing Music writer/producer Mart Sharron, Chrysalis Music creative di rector Tom Sturges, Chrysalis A&F executive Susan Collins, and Entertainment World/CBS Songs president Charles Koppelman.

## Stage Review

## 'Sand Mountain'

By ED KAUFMAN

The Back Alley Theatre, Van Nuys Closes Feb. 1

Romulus Linney's "Sand Mountain," currently offered at the Back Alley Theatre in Van Nuys, is a couple of effective one-acts with an Appalachian flavor. Both are wonderfully well-conceived and well-written portraits, performed by an outstanding cast. Of the two, the tale of "Why the Lord Come to Sand Mountain" is the much more universal and touching: a Christmas story that's worth telling any time of the vear.

Both stories ("Sand Mountain Matchmaking" and "Why the Lord Come to Sand Mountain") are set in the rural regions of the Appalachia, where living is hard and the Bible is a literal voice of God, "Why the Lord Come to Sand Mountain" takes place in a humble cabin late at night. Food is slight, a wood fire burns, and a jug is passed around and stories are being told. Soon one of the strangers (Gary Bisig) asks to hear the Jesus story, for that's what he and his weary traveling companion St. Peter (Basil Hoffman) have come to earth to hear in the first place. Only we don't know about this stranger and his companion; for all we know they're a couple of sharpies looking for a meal. And who every heard of the Lord drinking out of a jug?

Still, the dirt-poor mountain folk start to tell their version of the Christ

outside. As in any good storytelling the man (John Dennis Johnson), the woman (Cynthia Carle) and their 1children (all played by Jimmy Hart man who alternates with Justin Dar by) start to "become" the Biblica Joseph and Mary, only with theme and variations of their own. As a sor of Ozark narrator is Patricia Huston who guides us through the story a the simple (and probably illterate couple enact the story - and sooi 'become" the story - in their own terms: plain and simple and full o their own Appalachian richness,

"Sand Mountain Matchmaking"i a slight and charming piece, a cros between cutsey and folksy. It tells the story of a young and spunky widov (Carle) who's being courted by Sanc Mountain's most eligible bache lors. Only three of the men (Jeff Ty ler, Johnston and Hoffman) really don't understand women, while the fourth (Bisig) does. When it's over we've been treated to some genuin-Appalachian character types: from the gun-totin' State Foley (Johnston to the Bible-totin' Radley Nollin (Hoffman).

Credit John Schuck (of "MASH" fame) with the sensitive and sure di rection; Jack Forrestal for the au thentic scenic design; Ken Lennoi for the lighting; Reid Woodbury fo the sound, and Hilary Sloane for the costumes.

Jonna Lee to star in the "Little start to tell their version of the Christ Miss Murder" episode of "The New story. All the while the storm rages Mike Hammer."